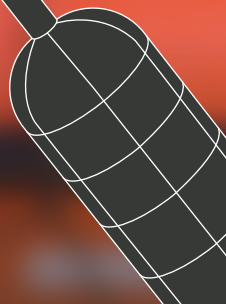


survitec
SURVIVAL TECHNOLOGY

LIFEBOAT INSPECTION 402

Regulation simplified,
global compliance delivered

MSC.402(96) compliant



SAFER VESSELS, EASIER ADMINISTRATION, LOWER COSTS

Since the IMO MSC.402(96) mandate of 2020, you are no longer obliged to use Original Equipment Manufacturers (OEMs) or their agents for your commercial fleet lifeboat inspections.

As a result, regardless of the make and type, you can have your lifeboats, davits and accessories inspected, repaired and certified through Survitec's Lifeboat Inspection 402 programme.

This comprehensive Class approved and Flag State authorised multi-brand solution is delivered to consistently high standards of quality and compliance by our multi-skilled Technicians across the world.

Your vessels spend less time in port and your fleet managers and administrators save the time and effort of arranging multiple inspections with

potential associated travel costs. Moreover, with our solution there are no hidden costs or extra requirements such as OEM certification.

With a choice of one-off spot visits or fixed-price agreements giving you additional benefits such as port and service priority, you have complete flexibility in how you access our solution. Whichever option you choose, our unrivalled global service operation gives you the confidence of worldwide compliance and simplified regulation for all annual and 5-year lifeboat inspections.





OUR GLOBAL MULTI-BRAND LIFEBOAT INSPECTION

1 Annual and 5-year inspections meeting SOLAS Chapter III and IMO MSC.402(96) requirements.

2 Authorised multi-brand inspection covers all lifeboats, rescue boats, davits and hooks.

3 All work carried out to consistent global standards by Survitec's multi-skilled certified Technicians.

4 Fire systems and personal lifesaving equipment can be included.

5 Unrivalled global network with 60+ Flag authorisations and Global Class approvals.

6 Single point-of-contact streamlines administration and logistics.



7 Harmonised due dates reduces visit frequency and cost, with proactive due date monitoring and alerts enhancing compliance.

8 Repair, refurbishment or replacement recommendations provided on completion of inspections.

9 Some repairs and refurbishments can be carried out on-the-spot to save the time and cost of repeat visits.

10 Supply and commissioning of new or replacement lifeboats, rescue boats, davits and hooks.

11 Fixed price agreements help control costs.

12 Port and service priority worldwide eliminates delays.

MORE PORTS, MORE PEOPLE, MORE EXPERIENCE

LIFEBOAT FOOTPRINT

No lifeboat manufacturer or independent service provider has greater global coverage for lifeboat inspection than us. We operate an efficient 'hub and spoke' based service network for our Lifeboat Inspection 402 solution.

Hub ports include Singapore, Shanghai, Rotterdam, Miami, Fujairah, Doha, Busan, Barcelona, Algeciras, Aberdeen and Piraeus.

Over 60 Flag Administrations have authorised us for lifeboat inspections so wherever you sail, you know that we can support you.

MULTI-BRAND MEANS MULTI-TALENTED

Our certified Technicians are multi-talented. They offer a wide-ranging skillset across multiple equipment types. Their breadth of experience means they are well placed to deliver all aspects of lifeboat inspection including multiple equipment makes and types.

Across Survitec, we demonstrate our strong commitment to investing in the development of our people as individuals and within teams. Our dedicated DNV-certified training centres are central to our focus on developing and maintaining the professional and technical skills of our Technicians.



3 OPTIONS TO CHOOSE FROM TO DELIVER LIFEBOAT INSPECTION COMPLIANCE FOR YOUR FLEET.

1

SPOT

On-demand visits, no commitment.

One quote, one visit, any port, for all lifeboats and davits, all makes and types.
No commitment.

2

TRANSPARENT AGREEMENTS – THE AGREEMENT ADVANTAGE FRAME AGREEMENT

Port priority, lower costs, no commitment.

The most popular Agreement currently for our customers, a Frame Agreement provides all the benefits of spot purchase while offering lower costs with fixed pricing. There is no commitment. Enhanced benefits include port priority, planned compliance programme and due date management. We assign you a single point of contact to align inspection due dates and sailing schedules on your behalf, simplifying administration and logistics.

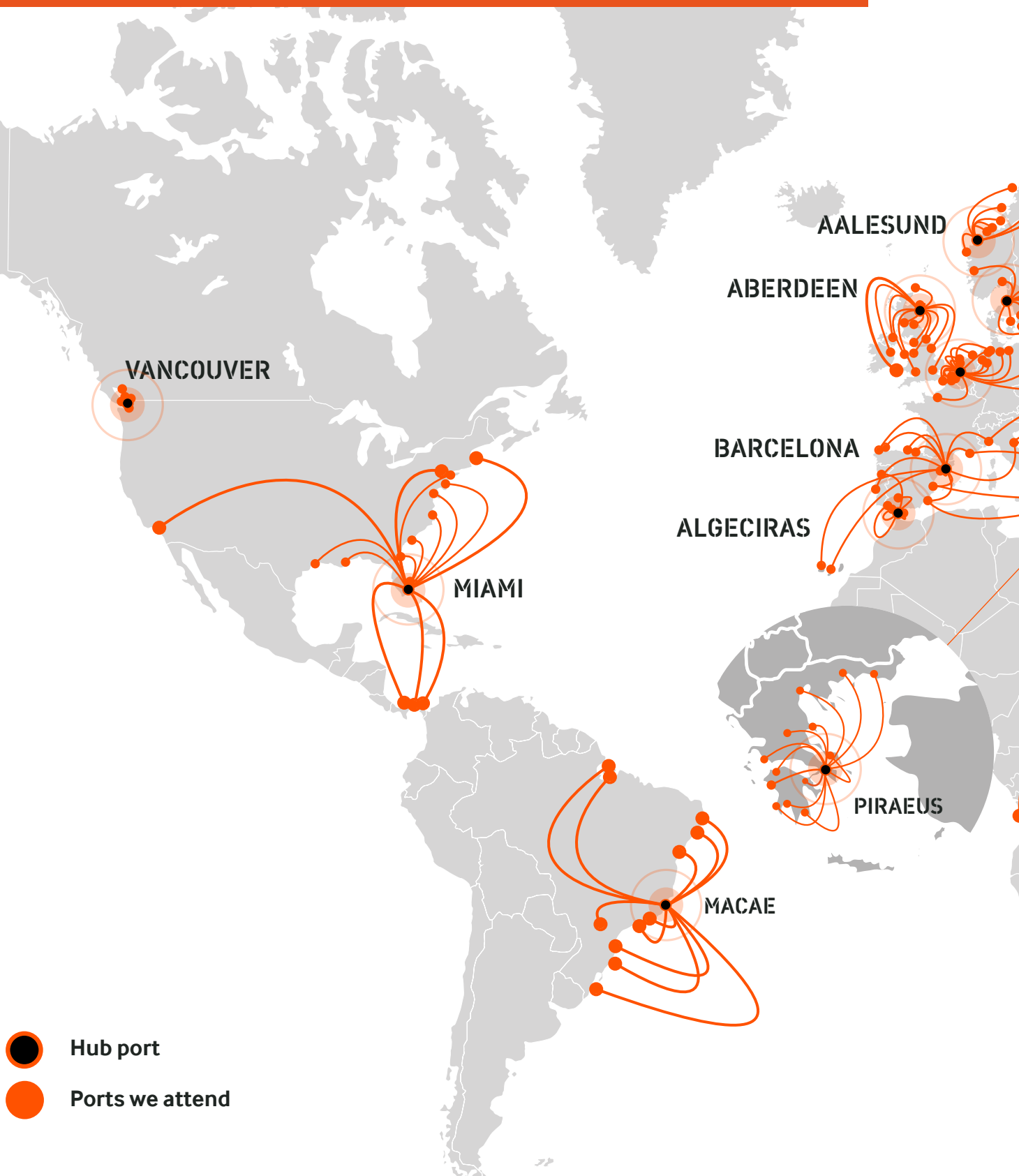
3

SUBSCRIPTION AGREEMENT

Payment plan. Dedicated safety manager.

With this Agreement, you can control compliance costs by splitting them into consistent periodic payments for ease of management. The service includes providing you with a dedicated safety manager and fleet-specific online safety portal. This option further reduces costs and complexity by enabling you to combine lifeboat inspection visits with other safety equipment inspection or service requirements.

OUR GLOBAL LIFEBOAT INSPECTION FOOTPRINT





ROTTERDAM

GOTHENBURG

TUZLA

BUSAN

DOHA

FUJAIRAH

MUMBAI

SHANGHAI

SINGAPORE

SOUTH AFRICA

FREMANTLE

SYDNEY

THE AGREEMENT ADVANTAGE EXPLAINED

Many customers choose to partner with us by signing a Lifeboat Inspection 402 agreement. This delivers benefits that go beyond the standard inspection, adding predictable pricing and budgeting, personal account management, due date monitoring and port priority.



FIXED, PREDICTABLE PRICES

Our fixed prices include all mandatory parts of your annual and 5-year lifeboat inspections, including travel to all listed hub ports.



PORT PRIORITY

The risks of delays in port can be costly for your organisation. As an Agreement customer, port priority means your vessels come first and your sailing schedules are protected. Your continuing compliance and ability to trade are always prioritised.



SINGLE POINT-OF-CONTACT

You will have a single point of-contact throughout your agreement, with an experienced Account Manager backed by a dedicated service team who know your fleet and understand your needs. There is also no need to spend management or administrative time contacting and coordinating multiple suppliers for each inspection as we make all the arrangements for you.



PROACTIVE DUE DATE MANAGEMENT

We manage the entire compliance schedule for you. Details of your fleet and equipment are held in our data system that provides 90-day, 60-day or 30-day notifications of certificate expiry for every lifeboat and item of critical equipment covered. Your dedicated Survitec service team then informs you and agrees the time and location for the next inspection.

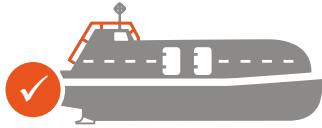


REDUCING TOTAL COST OF OWNERSHIP

The most important feature of a lifeboat inspection is of course to verify that the lifeboat is fully functioning and ready for use in an emergency. However, cost implications of achieving and maintaining compliance are also a consideration. Using the OEM can be expensive and can entail considerable time and effort to organise where multiple supplier arrangements are required. There may also be additional charges from OEM certification fees. Using smaller local service stations can present a cheaper option but with varying standards may introduce risk in respect of complying with Class, Flag and port state controls. A multi-brand, Class and Flag authorised service reduces both risk and administrative workload to deliver lowest total cost of ownership.

UNDERSTANDING YOUR INSPECTION

All annual and 5-year Survitec inspections are fully compliant with SOLAS regulations and OEM recommendations. Fixed-price agreements can include the following products and activities:



LIFEBOATS Comprehensive annual and 5-year inspection and testing of lifeboats and associated Lifeboat Release and Retrieval System (LRRS) hook systems.



RESCUE BOATS/ FAST RESCUE CRAFT Comprehensive annual and 5-year inspection and testing of rescue boat/fast rescue craft and associated LRRS hook systems.



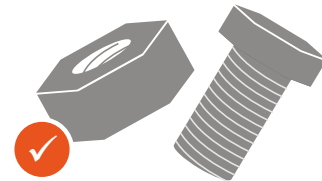
LAUNCHING APPLIANCES Comprehensive annual and 5-year inspection and testing of davits and winch systems.



LOAD TESTS Witnessing of the 5 yearly load test



REPORTING All reports and certificates



SPARE PARTS Identification of spare parts required; we can obtain and supply all spare parts needed.

Our multi-skilled Technicians can also carry out:

- ✓ Rectification work or repairs following the inspection
- ✓ Air cylinder removal, replacement, and testing
- ✓ Lifeboat re-hooking
- ✓ Fall wire replacement
- ✓ Load testing
- ✓ Supply and install spare parts
- ✓ Liferaft/rescue boat hook overhaul/ replacement (every 5 years)

WORKING WITH US

1

Define fleet requirements

You provide us with a list of your vessels and their flag state, classification society and the lifeboat equipment on board. You and your Survitec Account Manager will then discuss the ports to be included in the agreement.

2

Determine optimal agreement

We prepare a proposal including the key elements of the agreement and the pricing. Following your review, once the proposal is agreed, a detailed contract is prepared.

3

Scope of work delivered

After signing the agreement, we implement the lifeboat inspection scope as specified and agreed.

4

Compliance delivered

Wherever your vessels are, whatever their inspection due dates, our multi-skilled certified Technicians work to consistent industry standards to inspect, test and certify compliance.

5

Invoice

Dependent on agreement, we can issue one single itemised invoice for all charges in the period.

6

Continued due date monitoring

Dependent on agreement, we continue to provide customer service and monitor your lifeboat inspection due dates.

LIFEBOAT INSPECTION DEMYSTIFIED



Paul Watkins answers your questions

Paul Watkins, Survitec Regulatory and Compliance Manager.

Director and Chair of the Technical Committee for ILAMA, NGO observer and participant of IMO MSC Committee and SSE sub-committee, UK SEAC, ILG, MarED and MED.

Why have the OEM lifeboat inspection rules changed?

Industry dissatisfaction with high costs and low competence levels led the IMO to amend its OEM recommendations in 2009, and then to make the amendment mandatory in 2016 and 2020, hence IMO MSC.402(96) removing the requirement for OEM servicing or OEM approval of servicing specialists by Class Societies on a global basis.

Do Survitec Technicians need to be trained by the lifeboat OEM?

No. Resolution MSC.402(96) confirms there is no need for Survitec technicians to be trained by the OEM. Our own Technician training is equal or superior to OEM training.

Can Survitec attend to all makes and types of equipment?

Yes, the local Survitec Service Station Manager or focal point ensures that Technicians are certified and have the right competencies and capabilities to work on all makes and types of equipment.

Can Survitec carry out repairs and obtain spare parts?

Yes, our multi-skilled Technicians are experienced at carrying out a wide range of repairs including corrective works identified by the inspections, and we can supply and install all OEM spare parts.



Does Survitec have the necessary inspection requirements and procedures?

Yes, our comprehensive and robust inspection procedures are fully approved and the result of decades of expertise and experience. Supporting these procedures is our extensive technical library containing hundreds of different makes and types of equipment O&M manuals, available 24/7 to our Service Managers and certified Technicians across the world.

Do Survitec Technicians have to be certified by Class?

No, not individually. Resolution MSC.402(96) makes clear that Survitec, as a Flag State authorised service supplier, is responsible for the certification of our Technicians. We are also fully approved by Class Societies on a global basis.

SURVITEC PEOPLE. GLOBAL REACH, LOCAL EXPERIENCE

Our dedicated lifeboat teams all over the world help to keep you and your organisation safe and compliant



MSC.402(96) compliant



WHY CHOOSE US?

UNMATCHED GLOBAL COVERAGE

No lifeboat manufacturer or independent service provider has greater global coverage for lifeboat inspection than us. Coupled with our team of highly skilled technicians, nobody is better placed to deliver excellence, and deliver it everywhere.

SERVICE EXCELLENCE

When you work with us, you enjoy an unparalleled level of care, exceptional value for money, superb customer service and complete peace of mind.

“ Trusted to protect crew
on over 40,000 vessels
worldwide ”



UNCOMPROMISING SAFETY

From innovation, development, delivery, servicing and beyond, safety is paramount. This philosophy has helped us remain the world's leading manufacturer and service provider for safety and survival products for almost 170 years.

PIONEERING INNOVATION

We are pioneers of industry firsts, creating unrivalled safety and survival solutions including the first inflatable liferaft, lifejacket and more.





GET IN TOUCH

SURVITEC

4th Floor, 12 Finsbury Square, London, EC2A 1AS, United Kingdom

Email: info@survitecgroup.com

www.survitecgroup.com

Copyright Notice

© Survitec Group 2021. All rights reserved.

Disclaimer

This document provides general information about Survitec Group and its companies, its products and services, and summarises general capabilities and offerings which we deem to be of relevance to our customers. Whilst Survitec has taken appropriate steps to ensure the accuracy of the information contained in this document, Survitec gives no warranty regarding the accuracy or completeness of such information.

This presentation was prepared to provide information and does not constitute a contract. Survitec reserves the right, without prior notice, to change, delete, supplement or otherwise amend at any time the information, images, and offerings contained in this presentation, or other documents. Survitec shall not be liable for any loss or damage of whatever nature (whether direct, indirect, consequential or other) that may arise as a result of any third party relying on the information contained in this document (but nothing in this disclaimer excludes liability for death or personal injury arising from negligence or any fraudulent misrepresentation).

For further detailed information, prices, terms and conditions, customers should contact Survitec at info@survitecgroup.com

V3